



CONDORTECH SERVICES, INC.

WWW.CONDORTECH.COM
VA DCJS# 11-1917 DUNS: 61-352-8751

The Company

Founded in 1988, CTS provides comprehensive Design-Build Security Systems, our Central Command Control (C3) are tailored to suit the needs of security requirement for the Local, Federal and Private Agencies. The C3 is a system of systems composed of Video Surveillance, Video Analytics, Access Control, Perimeter and Intrusion Detection Systems. The C3 design is fully redundant and "convergence ready". The C3 meets all federal compliances including IPV6, HSPD12, HSPD5, HSPD8 and Energy Efficiency. We provide training and support, and protect over \$2.6 Billion in assets in the Washington, D.C. area alone.

The founder and CEO of CTS, Jorge Lozano, is a highly regarded industry expert who created the *CTS Design Requirements Matrix*, enabling the tailoring of a highly specific security solution for each CTS client. Our CTS technical staff must demonstrate mastery of this tool, as well as competence in policy, management, technical and operational disciplines.

Services Offered

- Program Management
- Project Management
- Quality Control and Quality Assurance
- Life Cycle Support
- Logistics Support
- Help Desk
- Security Audits and Vulnerability Studies
- Consulting and Support Services
- Information Security and Audio Countermeasures
- Certification and Accreditation
- Engineering Services for Electronic Security Systems (ESS)
- Physical Access Control Systems (PACS) HSPD12 Compliant
- Asset Tracking Management System Design
- Life Cycle and Support Services
- ID Management Systems and Card Management Systems
- Perimeter Sensor System (PSS)
- Intrusion Detection Systems (IDS) Design and Installation
- Network Video Servers and Closed Circuit Television Systems (CCTV)
- Secure Wireless infrastructure
- Central Command Control Systems
- Logical Security
- Infrastructure Protection
- Patient Wandering Systems
- Wireless Communication Infrastructure
- Data Base Encryption Services
- UL 2050 SCIF Design-Build



Contract Holder

CTS Guarantee

The framework of this guarantee is built around all products and services CTS offers. This program affects products that are under our Life Cycle Maintenance Plan. And the customer determines the level of satisfaction.

The basic concept is that:

"CTS guarantees our customers will be happy with their choice of CTS service for their design-Build services and support. If a customer is dissatisfied with our service, CTS will correct the problem to the customer's satisfaction and the customer will be reimbursed for one month's service fee for the applicable equipment."

CTS will continue to work on a resolution until the problem is corrected to the customer's satisfaction

Current Customers

- Environmental Protection Agency
- Bureau of Economic Analysis
- US Department of Energy
- US Army
- US Army Corps of Engineers
- Department of Veteran Affairs
- General Services Administration
- U.S. Coast Guard
- The Marine Corps
- DHS CBP
- Department of Homeland Security ICE
- Department of Labor ETA
- The DOD AFIP, DNA Laboratory
- The Navy (NAVSEA)
- The Air Force among others.

Primary NAIC Codes

NAIC CODE – 561621 Security Alarm System
Sales Combines with Installation, Sales
and Monitoring Services
513220, 541690, 235310, 56120
GSA Schedule 84: GS-07F-0142L, GS-03F-4079B, GS-07F-7820C, GS-07F-0063H
Schedule 70: GS35F0192T SIN 132-62
Toll-Free: 1-800-842-9171
ffrancisco@condortech.com
sales@condortech.com



Address:
3700 Wheeler Ave
Alexandria, VA 22304
Office: 703-916-9200
Fax: 703-642-5184

Capability Statement

Our Capabilities: Our Company is an experienced Security Systems Integrator, providing Security for more than 25 years. Condortech Services, Inc. (CTS) is a small business with a primary NAIC Code # 561621 and SIN 132-62. CTS is a GSA HSPD12 Certified Systems Integrator with an end to end capacity to deploy the entire ID Management System and the Card Management System. CTS provides multiple services ranging from consulting, design, installations, integration and maintenance for Security Systems to a variety of clients including Law Enforcement, Army, Navy, and other Federal Agencies in order to enhance security and prevent crime and terrorism. These solutions are composed and tailored to our client's security needs of Intrusion Detection, Physical Access Control, Smart Card Systems, Biometric Systems, Alarm Monitoring, Emergency Call, ID Management and Closed Circuit Television Systems, integrated into a Command and Control Centers (C3). We have two federal contracting vehicles, GSA Schedule 84 GS07F0142L and GSA Schedule 70 GS35F0192T. We have been qualified by The Virginia Department of Transportation with a state contract to provide Infrastructure Protection and Facilities Protection. We provide services to the entire federal Agencies located throughout the United States.

Background: Condortech Service, Inc's security initiatives, is working in support of the Federal Government programs, directives and mandates which include Interoperability Standards, Homeland Presidential Directive 12 (HSPD-12), HSPD-8 Energy Efficiency and many other directives that may be impacting your security operations. We have been successful with the agencies that we serve by working within their budgets and maintaining their security infrastructure investment.

CTS is in the front lines of assessing how these directives and mandates are now becoming government wide programs. These programs have to be implemented and agencies realize that they sometimes have no or very low budgets to work with. The current economic conditions may even cut agency security budgets, due to the stimulus money being appropriated to support the other programs.

These directives and mandates are now the genesis for new technology that has to be adapted to your present security infrastructure; these new technologies, like the PIV cards, are now being deployed and have to be able to be used by your Physical Access Control Systems (PACS) or Logical Access Control (LACS). Our experience found that nearly 85% of the federal security infrastructure requires modernization or upgrades to be ready to support these directives and mandates. Furthermore, within the last four years we have been helping the Army, The Navy, The EPA and others in moving forward with their initiatives. We have been successful in implementing these initiatives and minimizing cost by utilizing 50% to 70% of their current security infrastructure investment. At the end of the day, it is our tax money that funds these projects; in as such CTS can save our taxpayers money by utilizing the agencies security investments to meet these directives and mandates.

Past Performance: CTS, has been a prime contractor for 95% of its contracts in the Federal space, our Team is ready to support us with the objectives of the security initiatives that the Federal Agencies have been challenged since 9/11.

Our past performance includes multiple projects established in many federal agencies and has a track record of successful project completion with a broad range of satisfied clients such as the U.S. Department of Veterans Administration, VA Medical in Roanoke, VA, The VA Medical in Birmingham, AL, The Pentagon Joint Chief of Staff in Washington, DC, The U.S. Homeland Security in North Carolina, The U.S. Tax Court in Washington, DC., The U.S. Army Fort Meade in Maryland, The U.S. Marine Corps in Quantico, VA, The Environmental Protection Agency in Arlington, VA., and The Armed Forces Institute of Pathology in Maryland among others. These projects were fixed price contracts that meet all budget and deadline requirement as specified in the contracts.

Corporate Culture: We are uniquely position to Design-Build security systems due to our experience and past performance, and we are one of the few companies in the nation that have been Certified by the GSA as an end-to-end service provider with a HSPD12 Certificate.

CTS corporate culture is the one that believes in traditional values of America, we stand for spreading the wealth of the tax payers throughout the American Enterprise and to create jobs and opportunities for its citizens. CTS firmly believe that their profits should also be spread and shared with the people in need. The Electronic Security Industry composed of mostly small business, has always been in the front protecting the Homeland before the 9/11 attacks. This is why [PSA Security](#) a national organization with over 200 security companies, with nationwide footprint has trusted us to be in the leadership. Our leadership provides the PSA Security an opportunity in teaming for the outreach initiatives to the Federal Government.

